

Quote Number: Q-45591
Quote Date: 3/5/2025
Quote Expires: 4/4/2025

Bill To:
Seamon Whiteside & Assocs Inc.*
501 Wando Park Blvd
Mt Pleasant, SC 29464-7849

Ship To:
Seamon Whiteside & Assocs Inc.*
501 Wando Park Blvd
Mt Pleasant, SC 29464-7849

Prepared By:
Duncan-Parnell, Inc.
1208 Copeland Oaks Dr
Morrisville, North Carolina 27560

Requested By: Mike Schmieder
PH: 843-884-1667 Cell: 843-834-3691
mschmieder@seamonwhiteside.com

Customer P21 Account:
Customer ID: 105743
Ship-To ID: 105743

Sales Rep: Chris Breedlove
(252) 732-5050
chris.breedlove@duncan-parnell.com

Line	Item ID	Item Description	Qty	Optional	Unit Price	Extended Price
1	WOP-EMP-GEN2	WingtraOne Package Empty II	1	No	\$19,900.00	\$19,900.00
Includes Controller Tablet w/ telemetry radio, Wingtra Pilot flight software, Wingtra Hub, soft UAS case, flight gear hard case, 2 sets of flight batteries.						
2	RGB61-ADD-GEN2	Sony RGB61 Payload Kit (GEN II)	1	No	\$10,000.00	\$10,000.00
61MP camera						
3	PPK-ACT-PREM	PPK Activation License Non a6100	1	No	\$6,000.00	\$6,000.00
one-time PPK activation for camera geotagging						
4	WINGTRA LIDAR PERPETUAL	Wingtra Lidar HW w/4 Years License	1	No	\$73,700.00	\$73,700.00
LiDAR payload, including perpetual usage license 1 x LIDAR payload for WingtraOne GEN II 1 x LIDAR usage license - Hardware activation including multi-constellation PPK license (unlimited flights) - Wingtra LIDAR app: PPK trajectory alignment & LAS generation (unlimited maps) - Updates & Support * single seat license, meaning it is linked to a single specific and authorized payload ID * Perpetual validity when choosing one-time payment (1x LIDAR-HW-incl1yearLicense + 3x LIDAR-LIC-annual) * data collection with the LIDAR payload on WingtraOne requires an active license Terms & Conditions 1. Lifetime Value: The Wingtra LiDAR has a product value of \$73,700. 2a. One-Time Payment: - To fully acquire the Wingtra LiDAR through a one-time payment (perpetual), customers must purchase the following items together: - 1x LIDAR-HW-incl1yearLicense - 3x LIDAR-LIC-annual						
5	LIDAR-HW-INCL1YEARLICENSE	LIDAR Payload w/1 yr LIDAR license Sub	1	No	Included	\$0.00
6	LIDAR-LIC-ANNUAL	LIDAR License for 1 Year	3	No	Included	\$0.00
7	BAT	Set of Flight Batteries	2	No	\$590.00	\$1,180.00
combined with the 2 that come with the wing, 4 sets total						
8	FCHA-ULTRA WITH POWERBANK	Field Chrg Eqpt w/Powerbank, Ultracharg	1	No	\$1,255.00	\$1,255.00
optional; for charging the flight batteries off of a vehicle battery in the field						
9	FCHA-ULTRA	Field Charging Equipment w/Ultracharge+	1	No	Included	\$0.00

Line	Item ID	Item Description	Qty	Optional	Unit Price	Extended Price
10	A1379	Anker 24000mAh Charger and Power Bank	1	No	Included	\$0.00
11	TAB-PREMIUM	Premium Tablet for WingtraOne	1	No	\$4,900.00	\$4,900.00
optional; long battery life with external batteries, larger screen, etc						
12	HC	Hardcase	1	No	\$990.00	\$990.00
13	MST	Middle Stand	1	No	\$345.00	\$345.00
optional; spare recommended						
14	TBC-ASV-YR-00-G	TBC Aerial Survey Subscription Per Seat	1	No	\$4,425.00	\$4,425.00
annual subscription option; includes all the Point Cloud tools to work with the raw LAS outputs from the Wingtra lidar app, plus photogrammetry, etc						
15	UAS-TRAINING	UAS On-Site Training	2	No	\$2,500.00	\$5,000.00
2 on-site days recommended for flights ops and initial data processing from Wingtra lidar app through to TBC						
16	WINGTRA-CARE	Yearly license of WingtraCare	1	No	\$9,900.00	\$9,900.00
optional; Yearly license of WingtraCare. Comprehensive protection plan (annual cancellation) including continuous warranty and user fault coverage without deductible. Covers all payloads incl. LIDAR. Yearly coverage limit 100k USD equivalent. Terms & Conditions: https://wingtra.com/legal/wingtracare-terms-conditions/						
17	UPSFEDUSPSFRT	UPS/FED-EX/POSTAGE/DHL/FREIGHT	1	No	\$1,500.00	\$1,500.00
Pre-Tax Total:						\$139,095.00

Subtotal	\$139,095.00
Estimated Tax Amount	\$9,721.91
Grand Total	\$148,816.91

Delivery Instructions:

TERMS AND CONDITIONS:

- Optional Items are not included in Pre-Tax Total
- SALES TAX AND SHIPPING CHARGES ARE ESTIMATED. **DO NOT PAY FROM QUOTE.**

ACCEPTED BY: _____ **DATE:** _____ **PO:** _____

*Online payment options are available upon receipt of invoice or by making a down payment request.
Avoid a credit card surcharge by making an ACH payment online.
Ask your sales rep today about PayNOW with Duncan-Parnell.*